

## PROJECTED 2019 OPERATING BUDGET

<b>REVENUES:</b>	
Americorps	137,000
Child and Adult Food Care Program	67,000
Community Foundation of NJ	300,000
Co-Pay Fees	36,000
Corporation Contributions	100,000
Early Head Start	336,000
Foundations	300,000
Individual Contributions	75,000
Newark Public Schools	675,000
Program For Parents	325,000
Social Enterprise	80,000
Special Events	200,000
State of NJ - SNAP	137,500
State of NJ - Department of Community Affairs	500,000
US Dept of Housing and Urban Development - FOC	190,000
US Dept of Housing and Urban Development - Housing	294,000
US Dept Of Labor- REXO	192,000
US Dept Of Labor- USJP	2,210,000
<b>TOTAL REVENUES</b>	<b>\$ 6,154,500</b>

<b>EXPENSES:</b>	
<b>PERSONNEL EXPENSES</b>	
Salaries	2,400,000
Fringe Benefits	450,000
Other Fringe Benefits	100,000
403B - Employer	100,000
<b>Total Personnel Expenses</b>	<b>\$ 3,050,000</b>

### **OTHER THAN PERSONNEL EXPENSES:**

Professional Services	95,000
Outside Services	200,000
Conferences and Meetings	20,000
Insurance	60,000
Program Supplies	70,000
Office Supplies	20,000
Utilities	60,000

Occupancy	195,000
Travel/Transportation	30,000
Dues & Subscriptions	3,000
Dues to National Urban League	13,500
Workshop Training	36,000
Postage & Delivery	12,000
Equipment Rentals & Repairs	35,000
Maintenance & Repairs	60,000
Maintenance Supplies	40,000
Food Costs	95,000
Stipends & Youth Assistance	1,940,000
Interest Expense	25,000
Depreciation Expense	50,000
Printing & Advertising	10,000
Special Events	80,000
Bad Debt Expense	-
Other Expenses	15,000

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<b>Total Other Than Personnel Expenses</b>	<b>\$ 3,164,500</b>
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<b>TOTAL EXPENSES</b>	<b>\$ 6,214,500</b>
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<b>NET SURPLUS/DEFICIT(LOSS)</b>	<b>\$ (60,000)</b>
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